





## **APPROVAL OF MINUTES**

It was moved by Tina Fulks and seconded to approve the minutes of the May 2010 Board of Trustees Meeting. The motion passed unanimously.

## **ELECTION OF OFFICERS**

David Gass called for nominations from the floor for the three Board Officer positions outlined in the bylaws for the 2010-2011 Board Term. David Gass was nominated for the position of Board Chair, Theresa Fette for the position of Board Vice Chair and Tricia Del Guercio for the position of Secretary/Treasurer. It was moved by Scott Fritz and seconded that the three candidates be elected to these three positions. The motion passed unanimously. Brycen Woodley abstained from the vote.

## **STATE OFFICER TEAM REPORT**

Chao Huang, Nevada DECA State President and Kiara Bass, Nevada DECA State Secretary, presented the State Officer Team report highlighting the key accomplishments of the officer team since the last BOT meeting. The official written state officer report was submitted for review by all board members in attendance.

Some of the highlights from the report were:

- The entire State Officer Team attended the CTSO Summit in Lake Tahoe and Western Region Officer Training Camp (WROTC) in Denver, Colorado in July. Special emphasis was placed on learning about the new changes to the DECA brand and networking with other DECA State Officers at WROTC, while the CTSO Summit allowed for heavy focus on public speaking, workshop presentation, and project planning as a team in addition to the formal training.
- Each State Officer created and practiced presenting his/her own workshop during the CTSO Summit. The State Officer Team applied the knowledge and training given through the State Officer program and at CTSO Summit to create detailed workshop outlines and to make their presentations interactive and entertaining.
- The State Officer Team will be attending The Ultimate Power Trip in Washington, DC in November. The conference will be a combined regional conference for the Western, Southern and North Atlantic Regions.
- After the conference, the State Officers will remain in Washington, DC to meet with elected officials in the United States Congress to lobby for career and technical education funding.
- This year the University of Nevada - Reno has offered the State Officer Team the opportunity to earn college credit for their State Officer work. Each State Officer currently plans to take advantage of this great opportunity.



## **STATE CHAIR REPORT**

Melissa Scott delivered the State Chair Report providing the following updates to the Board:

Melissa briefed the Board on current Nevada Department of Education updates and program information as well as an update on the status of the Great Basin College agreement with TRI Leadership Resources, LLC.

## **STATE ADVISOR REPORT**

Brycen Woodley delivered the State Advisor Report providing updates and information on the following items:

The annual advisor conference will be held on September 11, 2010 at the Rio Hotel. Arizona DECA has been invited to participate in the conference and is sending their State Advisor and two of their advisors. Attendance numbers are looking strong and it should be another great conference.

DECA will again be participating in the Fall Leadership Extravaganzas in Las Vegas, Reno, and Elko. Last year DECA did not participate because of their duties in hosting/attending the Western Region Leadership Conference in Reno, Nevada.

Nevada DECA will participate in the Ultimate DECA Power Trip in Washington, DC in November. This conference is taking the place of the Western Region Leadership Conference this year.

The Board was briefed on the ongoing dispute with the Courtyard Marriott in Louisville Kentucky regarding incorrect charges applied to DECA's account by the hotel staff. National DECA is involved and the dispute is ongoing.

2009-2010 Membership was down from previous year due to the loss of several key programs from budget cuts at the local schools. The State Management Team is optimistic that membership will rebound for 2010-2011.

Quick and brief update on dates/locations for the 2011 State Career Development Conference and International Career Development Conference.

## **FINANCIAL REPORT**

The board reviewed the 2009-2010 yearend financial reports. The management team addressed questions about the financial reports and provided explanation. It was noted that the year ended with a profit.

The Board discussed the 2010-2011 Budget and asked that several changes be made to the presentation of the information in the budget. It was requested that the changes be made and then emailed out to Board Members for a vote of approval via email.



The Board discussed the FY 2010-2011 All Inclusive Management Agreement with TRI Leadership Resources, LLC. The Board asked that the members be allowed time to carefully review the agreement and then take a vote via email after the meeting on approval of the agreement.

#### **2010-2011 CALENDAR REVIEW**

It was moved by Theresa Fette and seconded that the 2010-2011 Calendar be approved. A vote was taken and the motion passed unanimously.

#### **BOARD OF DIRECTORS STRATEGY DISCUSSION**

David Gass lead the Board in review of the five key priorities set by the Board for the 2010-2011 school year. The five priorities for the Board for the year are as listed below. David provided an update on Priority 1. James Kohl was not in attendance at the meeting. Brycen Woodley provided an update on Priority 3. Scott provided an update on Priority 4. Brycen Woodley and Chao Huang provided an update on Priority 5.

1. Internal External Communication
  - a. Owner: David Gass
  - b. Measurable Win for Internal: Internal Communication System set up for the board (online) by July 1.
  - c. Measurable Win for External: David will put together and report back to the Board.
2. Board Involvement
  - a. Owner: James Kohl
  - b. Measurable Win: Commitment from three new members by September Board Meeting and implementing the communication tool
3. 50<sup>th</sup> Anniversary
  - a. Owner: Brycen Woodley
  - b. Measurable Win: Develop list of activities and game plan for 50<sup>th</sup> Anniversary and present at the September 10, 2011 Board Meeting.
4. Sponsorships/Travel Money
  - a. Owner: Scott Fritz
  - b. Measurable Win: \$30,000 in sponsorship by June 1, 2011
5. Grow Membership
  - a. Owner: Chao Huang
  - b. Measurable Win: 10% increase in paid membership by November 1

#### **ADJOURNMENT**

It was moved by Scott Fritz and seconded that the meeting be adjourned. The motion passed unanimously and the meeting was adjourned at 2:10 pm.

Respectfully Submitted, NEVADA DECA, Inc.

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Brycen Woodley, State Advisor (Acting Secretary) 1/13/11  
Date