



## **Nevada DECA, Inc. Board of Trustees Meeting**

**DATES:** September 12, 2008      **PLACE:** Nevada Department of Education  
2:47 pm - 5:13 pm

The following Trustees, constituting all of the initial Trustees named by the Incorporator and a majority of authorized number of Trustees (thereby establishing a quorum) of the Board, participated in the meeting:

### **Board of Trustees Members in Attendance**

- Victor Paglio, Jr. Vice President, Nevada State Bank, Board Chair
- David Gass, CEO, Business Credit Services, Board Vice Chair
- Perry Annett, DECA Advisor at Eldorado High School & Board of Advisors Representative
- Karin Jones, DECA Advisor at ATTC DECA & Board of Advisors Representative
- Melissa Scott, Nevada DECA State Chair, Business and Marketing Consultant, Nevada Department of Education
- Emily Feinstein, Nevada DECA State President
- Marcus Galimore, Nevada DECA State Vice President
- Katherine Jacobi, Board Vice Chair, Director of Education, Nevada Hospitality Foundation

### **Board of Trustees Not in Attendance**

- Ed Brown, Nevada DECA, Economic Development Specialist, U.S. Small Business Administration
- Delia Gomez, U.S. Small Business Administration
- Ryan Underwood, Executive Director

### **Board of Trustees Ex-Officio Members**

- Brycen Woodley, State Advisor

### **Guests**

- Mike Oechsner, Nevada FBLA State Adviser

### **CALL TO ORDER**

The Nevada DECA, Inc. Board of Trustees meeting was called to order by Board of Trustees Board Chair Victor Paglio at 2:47 pm.



## **APPROVAL OF MINUTES**

It was moved by David Gass and seconded by Perry Annett to approve the minutes of the May 2008 Board of Trustees Meeting. The motion passed unanimously.

## **STATE PRESIDENT PRESENTATION**

Emily Feinstein, Nevada DECA State President, addressed the Board of Trustees and shared a few brief remarks.

## **BOARD OF TRUSTEES OFFICER ELECTIONS**

It was moved by Perry Annett that Victor Paglio be elected Board Chair and David Gass be elected Board Vice Chair. Karin Jones seconded. The motion passed unanimously.

It was moved by Perry Annett that the election of the Board Secretary be tabled until the next Board of Trustees Meeting. Karin Jones seconded. The motion passed unanimously.

The Board discussed the current status of the Board (membership) and possible modifications to be made to the process for electing the Board Officers and their terms of office. The State Management Team was assigned to prepare options for structure of the Board Officer positions and to present the proposals at the next Board Meeting.

It was moved by Perry Annett that Emily Feinstein and Marcus Galimore be approved by the Board as the State Officer Representatives to the Board of Trustees. David Gass Seconded. The motion passed unanimously.

## **STATE CHAIR REPORT**

Melissa Scott presented the State Chair report. She discussed the current status of education funding in Nevada. Funding is down this year for CTE statewide.

Melissa has been working with the Department of Education on the state career cluster model, state hospitality standards, and business education standards. The crosswalks have been completed.

Nevada will not change Perkins designations to student organizations. There is a reduction in total Perkins funds, but they are maintaining the same level of funding to manage the student organizations.

Melissa updated the board on the contract with TRI Leadership Resources, LLC. The Contract is between Great Basin College and TRI to manage the operations of Nevada DECA. The contract has been signed and renewed for 2008-2009.



It was noted by Melissa Scott that Mariclar Reyes has resigned from the Board of Trustees due to a career change and time constraints. The Board expresses its sincere appreciation for her dedication to Nevada DECA and time of service.

The Board discussed the current status of board membership and need to recruit additional Board Members. Victor has presented a name and will follow up. Karin asked for clarification on the process for adding boards and Melissa re-iterated the Board Policy for adding members.

### **STATE ADVISOR REPORT**

Brycen Woodley, the Nevada DECA State Advisor presented the State Advisor report.

Nevada DECA's total membership dipped slightly from the 2006-2007 year to the 2007-2008 year. Membership for 2007-2008 was 1,393. DECA Inc. has challenged Nevada DECA to raise its membership to 1,500 by the March 1, 2009 Membership deadline. The State Officer Team is putting together a plan for encouraging chapters to raise their membership during the year.

The Western Region Officer Training Camp was a big success. It was held in Reno, Nevada July 7-9, 2008. There were 88 participants in attendance including the Nevada DECA State Officer Team and chapter officers from Elko, Nevada.

The Advisor Conference is scheduled for September 13, 2008. There are close to 50 individuals registered to participate in the DECA part of the conference (it is a combined conference with Nevada FBLA). Nevada invited advisors from California to also attend and 12 are registered. Speakers will focus on professional development and providing advisors with tools and resources that they can take back to the classroom.

The Fall Leadership Extravaganzas are scheduled for October & November, 2008. There will be three conferences: Las Vegas, Reno, and Elko. The Las Vegas event will be a combined conference between DECA, FBLA, and HOSA and the two Northern events will be combined events with DECA and FBLA.

Plans are underway for the Western Region Leadership Conference which will be held November 20-22, 2008 in Phoenix, Arizona. Nevada DECA will travel via bus to Phoenix and will stay in the Hyatt Regency Hotel.

The International Career Development Conference will be held April 29 – May 2, 2008 in Anaheim, California. Nevada DECA will travel via bus to Anaheim. The hotel list has not yet been released, but Nevada DECA is at the bottom of the hotel lottery this year.

### **STATE OFFICER REPORT**

State President Emily Feinstein presented the State Officer Team Report.



## **SPONSORSHIP DEVELOPMENT: UPDATE**

Chris Garvey was a guest in attendance at the Board of Trustees Meeting and she discussed her commitment and support to education and interest in helping Nevada DECA build stronger partnerships with area businesses if she is elected Clark County School Trustee for District B.

Brycen discussed the steps that have been taken to prepare the State Officer Team to reach out to businesses. The officers participated in training at the CTSO Summit in Tahoe in July, and are all working on developing lists of targeted contacts for sponsorship outreach.

David Gass discussed his efforts in reaching out to Zappos. While his request for support of DECA was denied for this year David recommended that we approach them again early next year. David also discussed his work with the group of young entrepreneurs in Las Vegas and the possibility of future sponsorships. The Board recognized David's many contributions to Nevada DECA including the generous financial donations he has made to help students and the donation of the graphic design services of his employee, Daniela Kvisler.

Perry Annett reported that he is close to securing an event sponsor and is hoping to receive final word on this potential sponsor by next week.

Brycen reported that he filed a grant application with Wal-Mart Corporation requesting a donation for Nevada DECA.

## **SPONSORSHIP DEVELOPMENT: FUTURE PLAN**

The importance of securing additional resources via outside funding and sponsorship was re-emphasized by the State Management Team. Board members are encouraged to reach out to their contacts to seek sponsorships.

## **FINANCIAL REPORT**

The Board reviewed the P&L Statement, Balance Sheet, and 2008-2009 Budget. These documents were sent out to the Board prior to the meeting for review. The State Management Team addressed questions raised by Board Members.

It was moved by Perry Annett and seconded by Karin Jones to accept the financial reports as presented. The motion passed unanimously.

The TeamTRI Supplemental Agreement was presented and discussed. The State Management Team addressed questions raised by Board Member and helped clarify various elements of the agreement. Victor raised the question of the wording of the final sentence on page 8 of the agreement that carries over to the top of page 9. He felt that if this language was corrected to indicate that TRI would not receive any additional fee above and beyond what was agreed to prior to the cancellation if the



event were rescheduled within the same calendar year, then the agreement should be approved.

It was moved by David Gass and seconded by Perry Annett to accept the agreement subject to the reformation of the sentence identified above and the submission of the corrected sentence to the board via email. The motion passed unanimously. Melissa asked that it be pointed out in the minutes that Ryan Underwood was not present at the meeting and therefore did not cast a vote in favor of acceptance of the TRI Agreement. Brycen did not vote on this or any other motion because he is an Ex Officio member of the Board.

### **2008-2009 CALENDAR REVIEW/APPROVAL**

The 2008-2009 Calendar was presented. It was moved by Perry Annett and Seconded by Katherine Jacobi that the calendar be approved. The motion passed unanimously.

Melissa presented the board with waiver forms from the Nevada Department of Education that needed to be signed by each board member touching and concerning their participation on the board.

### **ADJOURNMENT**

It was moved by Katherine Jacobi and seconded by David Gass to adjourn the meeting. Motion passed unanimously.

The meeting was adjourned at 5:13 pm

Respectfully Submitted,

NEVADA DECA, Inc.

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Brycen Woodley, State Advisor

9/12/08

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Date