



Nevada DECA, Inc. Board of Trustees Meeting

DATES: May 14, 2008 **PLACE:** Nevada Department of Education
8:30 am - 10:27 am

The following Trustees, constituting all of the initial Trustees named by the Incorporator and a majority of authorized number of Trustees (thereby establishing a quorum) of the Board, participated in the meeting:

Board of Trustees Members in Attendance

- Victor Paglio, Jr. Vice President, Nevada State Bank, Board Chair
- David Gass, CEO, Business Credit Services, Board Vice Chair
- Joshua Campa, Nevada DECA State Historian, Board Secretary
- Ed Brown, Nevada DECA, Economic Development Specialist, U.S. Small Business Administration
- Perry Annett, DECA Advisor at Eldorado High School & Board of Advisors Representative
- Don Shumaker, DECA Advisor at Spring Valley High School & Board of Advisors Representative
- Melissa Scott, Nevada DECA State Chair, Business and Marketing Consultant, Nevada Department of Education
- Ashleigh Sprague, Nevada DECA State President
- Ryan Underwood, Executive Director, Nevada DECA, Inc.
- Katherine Jacobi, Board Vice Chair, Director of Education, Nevada Hospitality Foundation
- Delia Gomez, U.S. Small Business Administration

Board of Trustees Not in Attendance

- Mariclar Reyes, CUDL Sales Specialist, West Star Credit Union

Board of Trustees Ex-Officio Members

- Brycen Woodley, State Advisor
- Phyllis Dryden, Director of Career, Technical, and Adult Education, Nevada Department of Education

CALL TO ORDER

The Nevada DECA, Inc. Board of Trustees meeting was called to order by Board of Trustees Board Chair Victor Paglio at 8:30 am.



APPROVAL OF MINUTES

It was moved by Joshua Campa and seconded to approve the minutes of the January 2008. The motion passed unanimously.

STATE OFFICER REPORT

State President Ashleigh Sprague presented the State Officer Team Report.

BOARD OF ADVISOR ELECTION

Perry Annett reported the results of the Board of Advisor election for Board of Trustees Representatives. Karen Jones of ATTC DECA will begin her first term on the Board in September. Perry Annett of Eldorado will begin his final term on the Board in September.

It was moved by Perry Annett and seconded to approve the affirmation of the Board of Advisor election results. The motion passed unanimously.

BOARD OF TRUSTEE MEMBER STATUS

September marks the end of the annual Board term. Each May it is requested that Board members declare if they are committed to serving another term or if they will conclude their service with the September Board meeting. All Board members shared that they would be willing to serve an additional term for 2008-09.

BOARD OF TRUSTEE RECRUITMENT

State Chair Melissa Scott reminded Board members to be on the lookout for dynamic members to serve on the board. All members agreed to identify new candidate prospects. Brycen Woodley and Becky Trimble will look for potential nominees from within DECA judges and National Advisory Board members with representatives in Nevada.

FINANCIAL REPORT

Josh Campa reported the financial standing of DECA continues to be strong. Nevada DECA reported cash on hand of \$51,657.91 with accounts receivable of \$9,604.45. Accounts receivable was primarily due to payments due from DECA chapters for ICDC and are expected by the end of year. Total liabilities equaled \$4,142.84.

It was moved by David Gass and seconded to accept the financial reports as presented. The motion passes unanimously.



SPONSORSHIP DEVELOPMENT: INCENTIVE PLAN

The concept of adding an incentive plan for chapters, staff, and volunteers to recruit advertisers and exhibitors was discussed.

It was moved by Perry Annett and seconded to approve an incentive plan of \$50 for each Exhibit Booth and 25% of any advertising revenues secured for Nevada DECA by volunteers, staff, chapters, and friends of DECA. The motion passed unanimously.

SPONSORSHIP DEVELOPMENT: FUTURE PLAN

The importance of securing additional resources via outside funding and sponsorship was emphasized by the Board. Staff agreed to work with State Officers to add this to their Program of Work efforts for 2008-09. David Gass volunteered to lead an ad-hoc committee to develop targets and an plan for reaching Las Vegas-based business leaders.

STATE CHAIR REPORT

State Chair Melissa Scott reported that the Nevada Department of Education State Chairs of the various CTSOs are continuing to work with the NDE Auditors to refine their audit protocols for external organizations like DECA, SkillsUSA, etc. They are also meeting with the auditors to determine the scope of their audit responsibility to determine if there are gaps that will need to be filled by the associations.

It was reported that NDE will be helping the CTSOs to coordinate a Legislative Day in February 2009 and that state officers from each of the CTSOs would be on hand to meet with legislators and share about the positive benefits of CTE and CTSOs. More planning will be made with all state officers at the CTSO Summit in Lake Tahoe in July.

Melissa is also looking into NDE and CCSD credit for advisors who attend professional development training for DECA.

STATE ADVISOR REPORT

State Advisor Brycen Woodley presented the 2008-09 proposed calendar to the Board for their review.

Brycen also announced that an Advisor Conference is scheduled for September 2009 which will bring together various business and industry leaders to share practical tools to help DECA advisors. An invitation has also been extended to DECA Associate Executive Director Shirlee Kyle to attend and provide information on chapter management and competitive events.



Brycen shared that plans were underway for a super Western Region Officer Training Camp experience at the Grand Sierra Resort in July. Already two Nevada DECA chapters had registered for the event in addition to state officers. A partnership to tour the Sierra Nevada College and provide an experiential leadership experience on the shores of Lake Tahoe was also planned.

Ryan Underwood and Brycen Woodley will attend the State Association Management Conference sponsored by DECA in Anaheim in August 2008. Nevada is at the bottom of the lottery list for hotel selection for ICDC. We are hoping to still get a nice and convenient hotel choice.

Brycen also shared that a joint Fall Leadership Extravaganza is planned for Las Vegas in cooperation with HOSA and FBLA.

Site selection is still underway for the 2009 SCDC. Melissa, Ryan, and Brycen plan to visit two more properties to investigate a new venue for the event. The concept of doing a two-day event was briefly discussed as it was noted as a priority of the State officers and the next step toward improving the conference experience for members.

It was moved by Ed Brown and seconded to adjourn the meeting. Motion passed unanimously.

The meeting was adjourned at 10:27 am

Respectfully Submitted,

NEVADA DECA, Inc.

Ryan Underwood, Acting Board Secretary

5/30/08

Date