



## **Nevada DECA, Inc. Board of Trustees Meeting**

**DATES:** September 11, 2009      **PLACE:** Nevada Department of Education  
8:59 am - 10:50 am

The following Trustees, constituting all of the initial Trustees named by the Incorporator and a majority of authorized number of Trustees (thereby establishing a quorum) of the Board, participated in the meeting:

### **Board of Trustees Members in Attendance**

- Victor Paglio, Nevada State Bank
- David Gass, Business Credit Services
- Scott Fritz, GrowthConnect
- James Kohl, Howard & Howard
- Mark Del Guercio, Prospertiy Advisors
- Joel Blakley, Business Credit Services
- Tina Fulks, DECA Advisor at Desert Oasis High School & Board of Advisors Representative
- Tristan Hays, DECA Advisor at Sunrise Mountain High School & Board of Advisors Representative
- Melissa Scott, Nevada DECA State Chair, Business and Marketing Consultant, Nevada Department of Education
- Marcus Galimore, Nevada DECA State Officer
- Antares Vargas, Nevada DECA State Officer
- Ryan Underwood, Executive Director

### **Board of Trustees Ex-Officio Members in Attendance**

- Brycen Woodley, State Advisor

### **Board of Trustees Not in Attendance**

- Phyllis Dryden, Nevada Department of Education

### **CALL TO ORDER**

The Nevada DECA, Inc. Board of Trustees meeting was called to order by Board of Trustees Chair Victor Paglio at 8:59 am.

### **APPROVAL OF MINUTES**

It was moved by David Gass and seconded by Tristan Hays to approve the minutes of the May 2009 Board of Trustees Meeting. The motion passed unanimously.

### **ELECTION OF BOARD OFFICERS**



Victor Paglio called for nominations from the floor for the three Board Officer positions outlined in the bylaws for the 2009-2010 Board Term. David Gass was nominated for the position of Board Chair, Victor Paglio for the position of Board Vice Chair and Joel Blakely for the position of Secretary/Treasurer. It was moved by Tristan Hays and seconded by David Gass that the three candidates be elected to these three positions. The motion passed unanimously. Ryan Underwood abstained from the vote.

### **STATE CHAIR REPORT**

Melissa Scott delivered the State Chair Report providing the following updates to the Board:

Melissa discussed the current progress on state-wide assessments, the challenges presented, and the next steps for the State Department of Education. Ryan Underwood inquired about the possibility of using some variation of the current DECA Competitive Event Exams as the official end of year assessment of the various program areas. Melissa indicated that this is something she will look into, but wasn't sure of the ability for this to be implemented given federal guidelines.

Melissa will conduct a state-wide business and marketing education conference at NWCTA in the winter. The conference will focus on the end of program assessments.

Melissa Scott notified the Board that the State Association Management Contract between TRI Leadership Resources, LLC and Great Basin College has been reviewed, signed, and approved for the 2009-2010 year.

### **STATE ADVISOR REPORT**

Brycen Woodley delivered the State Advisor Report providing updates and information on the following items:

Last year Nevada DECA finished the membership year with 1,414 members. This year Nevada DECA may see a drop in membership because of the losses to many of our programs with DECA Advisors being reassigned to other positions resulting in the loss of chapters at their schools.

The annual Advisor Conference will be held on Saturday, September 12, 2009 at the Imperial Palace Hotel. The conference will focus on competitive events, advisor best practice sharing, and updates on state officer programs. Nevada DECA will bring in a keynote speaker and presenter to deliver sessions and will also have a National Advisory Board Member in attendance to share information about their involvement with DECA.

The Western Region Leadership Conference will be held November 12-14, 2009 in Reno, Nevada at the Grand Sierra Resort. The conference will include several new and innovative offerings that will make it an exciting and rewarding experience for everyone.



in attendance. The costs for the conference this year are historically low thanks to support from CCSD and cost savings negotiated with the hotel property.

The International Career Development Conference will be held in Louisville, Kentucky April 24-27, 2009. The conference will offer several exciting events and activities unique to Louisville including the events leading up to the Kentucky Derby. As a point of information Louisville has the potential to be a more expensive conference due to higher airfare costs. There will be a total of 37 hotel properties that states will be spread across making it difficult to project where Nevada will be located.

### **STATE OFFICER REPORT**

Marcus Galimore presented the printed report prepared by the State Officer Team highlighting their accomplishments since the May Board Meeting. He spoke about key highlights and information from the report and shared the team's excitement for the coming year.

Some of the key programs that the officers are preparing for this year are:

- Chapter Outreach with a key focus on scheduling chapter visits and have prepared 20 minute presentations for chapter visits.
- Membership & Involvement with a focus on membership recruitment and recognition.
- The State Newsletter with the first issue already completed and released to chapters and posted online.
- Monthly reports of State Officer team activities and efforts.
- Public Relations/Social Media with a focus on distributing press releases to highlight Nevada DECA accomplishments and events, as well as use of social media like Facebook, Twitter, and YouTube to communicate important information and updates and to continue promoting DECA.
- Partnerships with a focus on looking for additional sponsors and partners for Nevada DECA.

### **FINANCIAL REPORT**

The board reviewed the financial reports from fiscal year 2008-2009. The management team addressed questions about the financial reports and provided explanation. It was noted that while we ended the year with a larger than anticipated positive balance this was due to several anomalies during the year including donations and planned expenses not incurred and was not anticipated for the next fiscal year. It was moved by Victor Paglio and seconded by James Kohl to approve the financials as presented. Motion passed unanimously. Ryan Underwood abstained from the vote.

The 2009-2010 budget was reviewed. It was moved by Victor Paglio and seconded by David Gass to approve the financials as presented. Motion passed unanimously. Ryan Underwood abstained from the vote.



The 2009-2010 Leadership Services Agreement with TRI was presented and reviewed by the Board. It was moved by Melissa Scott and seconded by Marcus Galimore that the agreement be accepted. A vote was taken and the motion failed. Ryan Underwood abstained from the vote.

The board requested Item Thirteen in the agreement be reviewed and reworded and the agreement with amended language for Item Thirteen be resubmitted to the board for a vote via email. The remaining sections and provisions of the contract were agreeable to the Board.

### **2009-2010 Calendar Review**

It was moved by James Kohl and seconded by Victor Paglio that the 2009-2010 Calendar be approved. A vote was taken and the motion passed unanimously.

### **ADJOURNMENT**

It was moved by Joel Blakely and seconded by Victor Paglio to adjourn the meeting. Motion passed unanimously.

The meeting was adjourned at 10:50 am

Respectfully Submitted,

NEVADA DECA, Inc.

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Brycen Woodley, State Advisor (Acting Secretary)

9/11/09

Date