



Nevada DECA, Inc. Board of Trustees Meeting

DATES: May 13, 2009 **PLACE:** Nevada Department of Education
9:12 am - 11:12 am

The following Trustees, constituting all of the initial Trustees named by the Incorporator and a majority of authorized number of Trustees (thereby establishing a quorum) of the Board, participated in the meeting:

Board of Trustees Members in Attendance

- David Gass, CEO, Business Credit Services, Board Vice Chair
- Perry Annett, DECA Advisor at Eldorado High School & Board of Advisors Representative
- Karin Jones, DECA Advisor at ATTC DECA & Board of Advisors Representative
- Melissa Scott, Nevada DECA State Chair, Business and Marketing Consultant, Nevada Department of Education
- Marcus Galimore, Nevada DECA State Vice President
- Ryan Underwood, Executive Director

Board of Trustees Not in Attendance

- Ed Brown, Nevada DECA, Economic Development Specialist, U.S. Small Business Administration
- Delia Gomez, U.S. Small Business Administration
- Emily Feinstein, Nevada DECA State President
- Katherine Jacobi, Board Vice Chair, Director of Education, Nevada Hospitality Foundation

Board of Trustees Ex-Officio Members

- Brycen Woodley, State Advisor

CALL TO ORDER

The Nevada DECA, Inc. Board of Trustees meeting was called to order by Board of Trustees Vice Chair David Gass at 9:12 am.

APPROVAL OF MINUTES

It was moved by Perry Annett and seconded by Karin Jones to approve the minutes of the January 2009 Board of Trustees Meeting. The motion passed unanimously.



BOARD OF ADVISOR MEETING REPORT

Perry Annett delivered the report of the board of advisor meeting held May 12, 2009.

Perry raised the concern of funding cuts, program losses, and advisors who have been surplused in CCSD.

The board discussed what options are available to prevent the loss of programs and advisors. Melissa discussed what the State can and cannot do to intervene at the District Level and reiterated that the individual school administrators have been given the discretion to make decisions concerning budget reductions.

We're looking at potential program losses at Spring Valley, Canyon Springs, Western, and Boulder City.

We are looking to gain three new chapters next year at Southwest Career Tech, East Career Tech, and Sunrise Mountain.

David inquired about when and where the meetings are held with decision makers who are adding or reducing programs and if we would have an opportunity to visit with them. David offered to assist and advocate where needed.

Perry discussed the importance of visiting the chambers and getting involved in education forums to continue to stress and emphasize the importance of DECA.

ELECTION OF BOARD OF ADVISOR REPRESENTATIVES

Karin Jones reported that the Board of Advisors held a meeting yesterday and elected Tina Fulks and Tristan Hays as their representatives to the Board of Trustees for the coming year.

Karin moved and Perry seconded that their elections be approved. Motion passed unanimously.

ELECTION OF BOARD OF STATE OFFICER REPRESENTATIVES

Brycen Woodley reported that the two state officers selected to fill the state officer representative seats on the Board of Trustees were Marcus Galimore and Antares Vargas.

Perry moved Melissa seconded that their nomination to the board be approved. Motion passed unanimously.

ELECTION OF BOARD OF TRUSTEE REPRESENTATIVES

David has recommended two individuals to serve on the Board of Trustees. Scott Fritz and Mark DelGuercio. Both are local business leaders who work closely with David. Brycen Woodley visited with both Scott and Mark and they are excited and eager to be



a part of the Board and support Nevada DECA. David also presented Joel Blakeley's name for consideration. Joel is a DECA alumn and eager to help and support Nevada DECA.

While not present at the meeting Victor Paglio previously recommended Jim Kohl to be a board member. Jim is a business attorney and realtor in Las Vegas.

Ryan moved and Perry seconded to accept the recommendations of the current board members to approve Scott, Mark, Joel, and Jim to serve on the board. Motion passed unanimously.

Melissa moved and Karin seconded that David Gass and Victor Paglio be approved by the board to serve another one year term. Motion passed unanimously.

Melissa will contact Ed Brown, Delia Gomez, and Katherine Jacobi to find out if they are interested in serving another term on the board and will inform the board once she hears from them.

FINANCIAL REPORT

Brycen Woodley presented the financial report. Board members were asked to review the financial report. The Board reviewed the financial statements. The State Management Team addressed questions raised by Board Members.

Perry Annett discussed the generous contribution of SFC. They donated 150 T-shirts with the 2008-2009 logo printed on them. They were sold for \$5 each.

The Board discussed the list of chapters with outstanding balances and policies and procedures for collecting balances. The Board re-iterated that chapters must have zero balances in order to qualify as chapters in good standing and be eligible to participate in Nevada DECA activities.

Perry raised the question of whether enough will be budgeted for next year to accommodate the new chapter grants. Brycen Woodley shared that the amount budgeted each year is generally around \$1,000 and should be sufficient. Each new chapter receives \$250 after they participate in their first Nevada or National DECA conference/activity.

Perry discussed the possibility of Nevada using a similar approach to that of Ontario and other associations who travel in to ICDC a day early to spend time studying and preparing for competition and then staying a couple of days after to go to the parks and have fun.

Perry moved and Karen seconded that the financial reports be approved. The motion passed unanimously.



SPONSORSHIP DEVELOPMENT

Brycen Woodley reported on the sponsorships and donations received during the 2008-2009 school year. Over \$15,000 in sponsorships and grants were received this year.

The Board discussed ideas for further sponsorship and development of the sponsorship program. David Gass raised the idea of holding an event as a fundraiser instead of going direct to businesses to ask for funds. David re-iterated the importance of joining together with other similarly situated student organizations to plan the event to ensure a greater impact and success.

Melissa shared the concept of a Charity Sale in partnership with a department store. Tickets are sold in advance by non-profits to enter the store early to access sales. Non-profits provide volunteers for the store during the sale.

Ryan Underwood mentioned the potential for DECA to serve as an intermediary for sales of promotional items to businesses through a national vendor where DECA would receive a portion of the sales.

STATE OFFICER TEAM REPORT

Marcus Galimore delivered the State Officer Team Report highlighting the recent accomplishments and efforts of the State Officer Team.

STATE CHAIR REPORT

Melissa Scott delivered the State Chair Report. She discussed the current legislative updates and funding for CTE in Nevada. She discussed a pending bill requiring financial literacy curriculum in schools and the potential impact that would have.

STATE ADVISOR REPORT

Brycen Woodley delivered the State Advisor Report. This was a great year for Nevada DECA. We saw record attendance and participation in the Fall Leadership Extravaganza, State Conference, and International Career Development Conference. Membership this year is up over last year's numbers with a current total of 1,414 members statewide.



ADJOURNMENT

It was moved by Perry Annett and seconded by Melissa to adjourn the meeting. Motion passed unanimously.

The meeting was adjourned at 11:12 am

Respectfully Submitted,

NEVADA DECA, Inc.

Brycen Woodley, State Advisor

1/16/09

Date