



Nevada DECA, Inc. Board of Trustees Meeting

DATES: January 16, 2009 **PLACE:** Nevada Department of Education
9:11am - 11:10am

The following Trustees, constituting all of the initial Trustees named by the Incorporator and a majority of authorized number of Trustees (thereby establishing a quorum) of the Board, participated in the meeting:

Board of Trustees Members in Attendance

- Victor Paglio, Jr. Vice President, Nevada State Bank, Board Chair
- David Gass, CEO, Business Credit Services, Board Vice Chair
- Perry Annett, DECA Advisor at Eldorado High School & Board of Advisors Representative
- Karin Jones, DECA Advisor at ATTC DECA & Board of Advisors Representative
- Melissa Scott, Nevada DECA State Chair, Business and Marketing Consultant, Nevada Department of Education
- Ryan Underwood, Executive Director

Board of Trustees Not in Attendance

- Ed Brown, Nevada DECA, Economic Development Specialist, U.S. Small Business Administration
- Delia Gomez, U.S. Small Business Administration
- Emily Feinstein, Nevada DECA State President
- Marcus Galimore, Nevada DECA State Vice President
- Katherine Jacobi, Board Vice Chair, Director of Education, Nevada Hospitality Foundation

Board of Trustees Ex-Officio Members

- Brycen Woodley, State Advisor

CALL TO ORDER

The Nevada DECA, Inc. Board of Trustees meeting was called to order by Board of Trustees Board Chair Victor Paglio at 9:11 am.

APPROVAL OF MINUTES

It was moved by Perry Annett and seconded by David Gass to approve the minutes of the September 2008 Board of Trustees Meeting. The motion passed unanimously.

BOARD OF ADVISORS MEETING REPORT



Perry Annett reported on the discussions that took place during the Board of Advisors Meeting. The advisors are pleased with the costs of ICDC and recognized David Gass and his parent company for their generous contributions in helping students with travel costs for ICDC. The funds from David and his parent company are to be used for costs to attend ICDC. Corporation Service Company is David's parent company and they also made a matching contribution of \$1,000.

Perry raised the question of process for Written Events and the Board discussed the plan and it was decided the process for written events moving forward will be as follows:

The written events will be delivered to Melissa's office according to the instructions in the state conference registration packet. Written events that arrive after the deadline will receive a zero score on the written portion of the competition, but will still have the opportunity to present and be judged at State if they desire.

Melissa will form a committee of business and industry representatives who will assess the penalty points on all written events and complete the Event Checklist (penalty point sheet) for each entry.

The statement of assurances and cover sheet will then be removed from each entry and a sticker applied to the outside of the folio with a unique code to identify each team. The sticker will also contain the event code so that we can identify the event.

Perry raised the concern of a lack of direction regarding the role and responsibility of the Board of advisor representatives to the Board of trustees. The Board discussed the concerns.

Perry and Karen will put together a job description and overview of responsibilities for the advisor representatives and will present it at the next Board of trustees meeting.

Several potential changes were discussed including agendas for advisor meetings being compiled by the State Management Team with the input and participation of Board of advisor representatives including opportunities for advisors to share concerns and socialize.

STATE CHAIR REPORT

Melissa Scott presented the State Chair report. Melissa discussed up and coming changes to marketing education and curriculum in the State of Nevada and ongoing discussions with MBA Research and potential future assessments.

Melissa discussed the upcoming MarkEd consortium reps meeting. She is planning to participate.



STATE ADVISOR REPORT

Brycen Woodley, the Nevada DECA State Advisor presented the State Advisor report.

Nevada DECA's total membership as of 1/16/09 is 1,137. Brycen reminded the Board that Nevada DECA has the goal to raise its membership to 1,500 by the March 1, 2009 Membership deadline. The State Officer Team and State Management Team will make a big push over the next couple of weeks to encourage chapters to register members before the deadline.

The Fall Leadership Extravaganza was a big success. Record numbers registered for the conference. A survey was conducted after the conference to get feedback from students and advisors in attendance. There were some elements of the conference that went really well and some elements that were identified as opportunities for improvement.

The Western Region Leadership Conference was held in Phoenix, AZ. There was positive feedback from both students and advisors in attendance.

Plans are underway for the State Career Development Conference which will be February 17-18, 2009 at the Santa Fe Station Hotel & Casino.

The International Career Development Conference will be held April 29 – May 2, 2008 in Anaheim, California. Nevada DECA will travel via bus to Anaheim and will be staying at the Disneyland Hotel.

STATE OFFICER REPORT

Emily Feinstein and Marcus Gallimore were unable to attend due to Mid-Term exams. They submitted a written report which was submitted to all members of the Board of Trustees.

SPONSORSHIP DEVELOPMENT: UPDATE

The state officers submitted prior to the meeting a written report on the current status of their sponsorship development.

Brycen reported that he filed a grant application with Wal-Mart Corporation requesting a donation for Nevada DECA and Nevada DECA received the grant in the amount of \$5,000. The money is to be used toward costs of a future Fall Leadership Extravaganza per the grant application requirements.

David Gass made a generous personal donation of \$5,000 to go towards student travel costs to attend ICDC. David's parent company, Corporation Service Company, made a matching donation of \$1,000 to also go towards student travel costs to attend ICDC. The Board expressed its sincere appreciation for both donations.



FINANCIAL REPORT

The Board reviewed the financial statements. These documents were sent out to the Board prior to the meeting for review. The State Management Team addressed questions raised by Board Members.

Perry moved and Karen seconded that the financial reports be approved. The motion passed unanimously.

BOARD MEMBERSHIP

New Board members are to be recommended at the May Meeting as a candidate for the Board and then voted on by the current Board. The new Board members begin their term of office at the close of the Board meeting where they are elected.

Karin recommended that we enlist the help and support of local advisors to recruit new members for the Board.

The election is held at the same meeting for the officer positions on the Board and they hold that position for one year.

The bylaws indicate that each board member can only serve four consecutive terms and the board re-iterated this policy.

ADJOURNMENT

It was moved by Perry Annett and seconded by Melissa to adjourn the meeting. Motion passed unanimously.

The meeting was adjourned at 11:10 am

Respectfully Submitted,

NEVADA DECA, Inc.

Brycen Woodley, State Advisor

1/16/09

Date