



**INSPIRE. LEAD. ACHIEVE.**

## **Nevada DECA, Inc. Board of Trustees Meeting**

**DATES:** August 5, 2015  
4:00pm - 5:00pm

**PLACE:** Conference Call

### **Board of Trustees Members in Attendance**

- Melissa Scott, M.A., Nevada Department of Education Programs Professional(ex-officio)
- Yu He, Nevada DECA State Officer
- Cindy Kim, Nevada DECA State Officer
- Curtis Haley, State Director, Nevada DECA (proxy for Brycen Woodley, Executive Director)
- Brock Taylor, DECA Advisor at Del Sol High School & Board of Advisors Representative
- Katherine DeSimone, Clark County School District
- Nicole Mastrangelo, Co-Operate On Main
- Alan Fulks, Retired
- Bonito Sahagun, Creative Collaboration

### **Board of Trustees Not in Attendance**

- Anthony McTaggart, Andson Foundation
- Mike Raponi, Director of Career, Technical, and Adult Education for the Nevada Department of Education (ex-officio, non-voting)

### **Guests in Attendance**

- Snehal Bhakta, Clark County School District, prospective professional Board Member

### **CALL TO ORDER**

The meeting was called to order at 4:05pm.

### **REVIEW AND ELECTION OF BOARD OF TRUSTEES REPRESENTATIVES**

The biographies for Hazeer Razack, Cariela Santana, and Gabe Silva (replacing Snehal as an advisor representative) as the nominated new Board Members were shared via Dropbox, and Snehal Bhakta shared his intent to transitioning the rest of his term from an advisor seat to a professional seat reflecting his new position at



**INSPIRE. LEAD. ACHIEVE.**

Clark County School District. Melissa moved and it was seconded to approve all of the nominations. The motion was adopted unanimously.

#### **REVIEW OF PROPOSED 2015-16 NEVADA DECA OPERATING BUDGET**

The proposed Nevada DECA operating budget for 2015-16 had been shared with the Board prior to the meeting via Dropbox and was reviewed on the screens of the attendees. Curtis presented a detailed overview of the entire budget, including outlining the changes to the budget for the upcoming year. These changes include increased SCDC registration fees (owing to changes in the hotel contract), a decrease in state funding, the addition of the Chapter Officer Training during Advisor Conference, as well as the Board Retreat, and other smaller adjustments.

Snehal mentioned that he would like to talk about budget and contract at the Board Retreat and wants to prioritize sponsorships. The management team indicated that it would follow up on these items with Orientation of the new Board Members and invite others to be part of the conversation as well. Melissa stated that she would like to revisit exhibitor costs to ensure they are in line with industry standards.

The presented budget reflected a deficit of \$9,537 due to the increased events during the year, as well as the decrease in state funding. The Board discussed possible solutions for closing this gap, including identifying areas in the budget for potentially decreasing expenditures. The Board indicated that they would prefer not to decrease support for any chapter programs in the coming year, and instead would like to close the deficit with deferring profit from the 2014-15 fiscal year forward to the current fiscal year, and supplement any remaining gaps with reserve funds from previous years. The Board agreed that this is not a sustainable solution in the long term, but a solution for this year in light of the unexpected changes in state funding. Melissa moved and it was seconded to pass the budget with the deferred income added to close the budget gap. The motion was adopted unanimously.

#### **ASSOCIATION MANAGEMENT SERVICES AGREEMENT**

The association management services agreement with TRI Leadership Resources to manage Nevada DECA during the 2015-16 fiscal year had been shared with the Board prior to the meeting via Dropbox and was reviewed on the screen between all attendees. The management team gave an overview of the association services management agreement, including changes in the fee structure from previous years and the cost of additional services being provided. Nicole moved and it was seconded to approve the association services agreement as presented. The motion was adopted unanimously with Curtis abstaining.

The meeting adjourned at 5:28pm.