



**INSPIRE. LEAD. ACHIEVE.**

## Nevada DECA, Inc. Board of Trustees Meeting Minutes

DATES: January 16, 2020

PLACE: Nevada Department of Education, Bighorn Room

### **Call to Order:**

The meeting was called to order by Board of Trustees acting chair Melissa Scott at 3:07 p.m.

### **Roll Call:**

Roll Call indicated that the following board members were present:

Patrick Connolly, Chair  
Melissa Scott, NDE CTSO Liaison  
Mike Oechsner, Executive Director  
Collin Ermi, Collegiate DECA Representative  
Brock Taylor  
Angela Stone, State Director  
Vince Merrell  
Ricardo Cornejo

### **Approval of Minutes of September 9, 2019:**

#### Decision:

Brock moved and it was seconded by Collin to approve the minutes from June 24, 2019 as presented. The motion was adopted unanimously.

### **Nevada Department of Education Update:**

#### Discussion:

A lot of change at NDE. In December a new deputy superintendent- Felicia Gonzales. There is a vacancy in director position. On the national front- Melissa attended ACTE in Anaheim and met with DECA National Director, BPA and FBLA directors- all 3 organizations are working well together. New BSEA director. This brings a fresh start with a lot of collaboration. The goal is to use the 3 CTSO, 5 national organizations to work together to demonstrate the power and importance of business education.

National Supervisors for Business Education is working to pull groups together and work together to promote business and marketing programs across the country. Goal is to elevate instruction and experience for students.

No BPA in Nevada

DECA roster matches students in CTE courses

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FBLA more in CTSO than classes

4 pathways: Marketing, bus management, accounting/finance, hospitality

Start Here Go Here is a great resource for accounting

Society of CPAs have a special program where underrepresented populations have an opportunity to do a week long camp in Houston for accounting. Melissa to send Angela the information to distribute to chapters.

**Collegiate DECA Update:**

Discussion:

Collin gave the update.

Semester was overall good for UNLV DECA. They had a successful fundraiser at Asian Night Market-Carnival game.

Enjoyed working with Nevada DECA FLC

Just had winter retreat to plan community service events, meetings . Building to ICDC this semester-creating a series of meetings based on HERE WE GO that 1) focus on self 2) we series about team and the 3) Go is to put those here we learnings to practice. Looking for speakers for these- email Collin-Vince is interested in speaking. Patrick to email speakers too! Need judges for practice competitions.

Membership, advocacy and community service is there focus from national programs this semester.

**Management Team Update:**

Discussion:

Angela gave the management update.

Management Dashboard Review- numbers comparable to last year

Sports and Entertainment Marketing Day is happening on 2/5. 7 schools and 105 members are participating. Venues include UFC, Las Vegas Ballpark and Golden Knights Practice Arena. Marketing presentations by

3. State Career Development Conference
  - i. Registration
  - ii. Right Lawyers Scholarship
  - iii. Community Engagement Opportunities

4. SCDC 2021- Online Testing

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5. TeachDECA Resources

- E. Financial Report Review
- F. Funding Update 1. Revised Budget/Agreement

**Finance Update:**

Discussion:

At the conclusion of the 2019-2020 fiscal year, the financial statements showed the following:

- Total Revenue: \$72,498.40
- Total Expenses: \$144,524.73
- Checking Balance: \$184,289.57
- Money Market Balance: \$88,714.04

Angela to look into Budget allocation and expenses for xxxxxxxx

**Next Meeting:**

The next meeting of the Board of Trustees will be 1/2 day meeting in May. Angela to send out meeting time survey after SCDC.

**Adjourned:**

The meeting was adjourned at 4:38 p.m.

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